

# QUARTERLY NEWSLETTER

## CLAYTON COUNTY WATER AUTHORITY

### SMALL LOCAL BUSINESS ENTERPRISE

#### QUARTER IN REVIEW

The SLBE Program is intended to provide an additional race and gender-neutral tool to ensure the local community have a reasonable and significant opportunity to participate in CCWA contracts.

CCWA's Small Local Business Enterprise Program finished the 1st Quarter of the 2022 Fiscal Year with 151 certified firms. CCWA utilized 26 certified SLBEs and paid out \$4.3 million in utilization dollars.



#### WORKSHOP HIGHLIGHTS

"The third SLBE Workshop Session for the 2022 Calendar Year was held on July 13th. GM, Bernard Franks, and Purchasing Manager, Marcia Jones kicked off the Workshop by welcoming the attendees. Felicia Hill from F.H. and Associates presented the Business Development Workshop "Power of Networking".

An icebreaker resulted in enthusiastic engagement in networking by our attendees. Christopher Blocker from the Clayton County Office of Economic Development was also in attendance. During the icebreaker, he was able to connect with our SLBEs - a bonus networking opportunity.

In all, through Ms. Hill's expertise, the workshop was successful in providing effective techniques and highlighting the benefits in networking.



# VENDOR'S CORNER

"Become certified, maintain certification, and enjoy procurement incentives!"

## UPCOMING PROCUREMENTS OPPORTUNITIES



- Small Gravity-Flow Pipe Work
- Small Pressure - Flow Pipe Work
- Quarry Products - Delivered

\*\*Visit [www.ccwa.us/procurement](http://www.ccwa.us/procurement) for details.\*\*

## 1ST QTR 22 AWARDED PROCUREMENTS & DOLLARS SPENT ON CCWA SLBE FIRMS (MAY - JULY)

### May Board Award

Cornerstone H2O was awarded \$126,350 for the W.B. Casey Secondary Launder Covers RFB. (SLBE Bid Discount applied)

### June Board Award

T&J Industries Development & Contracting as SLBE Subcontractor to Prime Contractor Southeast Pipe Survey. The intended utilization is \$81,000, 3% of the contract value. (SLBE Goal achieved by Prime Contractor)

### July Board Award

DAF Concrete was awarded \$667,500 for the Asphalt and Patching Annual Contract RFB. (SLBE Bid Discount applied)

### Clayton County Water Authority SLBE Utilization Report First Quarter Fiscal Year 2022

Allsouth Environmental Services Inc.	\$27,309.00
Benchmark Management, LLC	\$172,545.00
Blue Cypress Consulting, LLC	\$24,287.75
Chambley Printing, Inc.	\$10,664.00
Cornerstone H2O, LLC	\$2,393.02
CTEEZ Trucking & Equipment LLC	\$3,752.00
DAF Concrete Inc	\$399,824.80
David Shapiro Enterprises, Inc	\$18,062.50
Don Hall Construction, Inc.	\$1,051,153.21
Engineering Strategies, Inc.	\$10,557.06
Erth Products, LLC	\$223,898.42
Good Success Company Inc	\$31,050.00
IPPCOMM	\$2,221.20
Jewel of the South, Inc.	\$366,170.11
Lakeshore Engineering, LLC	\$607,880.03
Patterson Promotional Products, Inc	\$4,066.35
People Plus Solutions	\$2,488.00
Power House Termite and Pest Control Inc	\$2,845.00
R2T, Inc.	\$147,373.26
RCM Restoration Services, LLC	\$3,564.34
Sustainable Water Planning & Engineering	\$32,689.40
T&T Uniforms South, Inc	\$9,767.50
The Corbett Group	\$1,097,507.07
America's Choice	\$2,820.00
Llamas Coatings	\$27,500.00
Columbia Engineering and Services, Inc.	\$46,266.25
R2T, Inc	\$3,654.70
Blue Cypress Consulting	\$2,038.75
<b>Grand Total</b>	<b>\$4,334,348.72</b>

## SLBE CERTIFICATIONS

- Catlin Construction
- Earthbound Construction
- Worldwide Health and Safety Testing
- Precision Water Resources Consulting
- Helix Group
- Nickels Consulting
- Southern Crescent Personnel
- Smart Building Systems



Note: Contracts are not guaranteed and are subject to CCWA Policies and State of Georgia Purchasing Laws.

## UPCOMING EVENTS

### *Sneak peak into Diversity & Inclusion*

Presented by:  
Odyssey Training  
Solutions LLC's  
Lashunda Brown



### **Business Development Workshop**



**SLBE**  
small local business enterprise  
Learn.Grow.Connect.

October 20, 2022 | 02:00 PM | CCWA HQ; Marie Barber CUR | For more info: [ccwa\\_slbe\\_program@ccwa.us](mailto:ccwa_slbe_program@ccwa.us)

Please join us in our upcoming events.

Lashunda Brown of Odyssey Training Solutions will deliver an awareness Diversity & Inclusion in your workplace Business Development Session by highlighting the importance of Training.

CCWA's SLBE Annual Mixer coveted event is slated to be held at CCWA's Shamrock Community Use Building in November. We are excited to see you there!

To verify your SLBE Status, questions about the upcoming events, or for more information on becoming a spotlight speaker or presenting at a Development Workshop, email [ccwa\\_slbe\\_program@ccwa.us](mailto:ccwa_slbe_program@ccwa.us)

## SAVE THE DATE

## CCWA SLBE Annual Mixer

THURSDAY, NOVEMBER 17TH  
6:00 PM - 8:00 PM



**SLBE**  
small local business enterprise  
Learn.Grow.Connect.



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