

LEARN. GROW. CONNECT.

Clayton County Water Authority SLBE Quarterly Newsletter

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Business with CCWA

The second quarter of FY2020 records CCWA's spending with SLBEs at approximately \$3,837,550.76. This represents 11% utilization of the total number of certified firms through the quarter and brings the grand total spent with SLBEs for the first 2 quarters of FY2020 to \$7M.

CCWA is committed to actively seeking to do business with firms that are certified as small local businesses in Clayton County and the surrounding 10 counties. This includes Cherokee, Cobb, DeKalb, Douglas, Fayette, Fulton, Gwinnett, Henry, Rockdale, and Spalding.

We believe that we are only as successful as those in the communities we serve, therefore; we are asking you to join us and become a part of our SLBE program. We extend a heartfelt thank you to firms that work with CCWA. We encourage all firms to attend our workshops and information sessions and network with other SLBEs.

Information Sessions & Spotlight Speakers

Throughout the year CCWA hosts several Information Sessions which focus on the SLBE certification process and how to do business with CCWA. These information sessions serve as the major outreach activity CCWA uses to reach the small business located in Clayton County as well as the 10 surrounding counties included in the SLBE program.

This year our workshops and information sessions were held virtual. Be sure to join us at the next virtual event in 2021!!

Second Quarter Workshop-"Tax and Business Strategies to Help Your Business Grow"



CCWA's Small Local Business Enterprise Program takes pride in seeking out business development topics that will not only be of great interest, but will also be beneficial to the small business community in Clayton County and the 10 surrounding counties that participate in the SLBE Program.

Continuing in our efforts, the second business development workshop of FY2020 was titled "Tax and Business Strategies to Help Your Business Grow". The two-hour workshop held virtually via Zoom on September 17th, was presented by Certified Public Accountant, Marcus L. Dorsey, of Dorsey CPA.

Dorsey CPA firm provides comprehensive accounting and tax services for all types of small and medium sized businesses. According to Dorsey, they offer the right balance between personal attention, reliable advice, and a wealth of experience to deliver the high-quality accounting and tax services your business needs to succeed. Dorsey CPA has offices in Sandy Springs and Roswell.

Links to this presentation and other quarterly presentations can be found on our website at www.ccwa.us

Congratulations! Newly Certified SLBEs

CCWA would like to welcome the following companies, certified in the first quarter of the SLBE program. We are delighted to have you as part of our program!

- SoLo Construction Management and Consulting, LLC
- CIA Media Group LLC
- Spellman Consulting Group, LLC
- DelNovak, LLC
- Rohadfox Construction Control Services
- Knowledge Architects, LLC
- Helix Group Inc
- PLB Construction Services, LLC



Second Round of the SLBE Spotlight Video Series Are Here!

In an increased effort to support and promote our certified SLBEs, CCWA implemented the "SLBE Video Spotlight Series" during fiscal year 2018. The SLBE Video Spotlight series highlights our randomly selected certified SLBEs and feature those businesses in a two to three minute video that highlights the products and/or services provided. The videos are filmed at locations of the business of the SLBE, however, home based business owners have the option of filming on location or at CCWA Headquarters.

Graham & Associates, Inc. is currently available to watch. Check out the next video scheduled to be released during the 3rd quarter. You can find previous spotlight videos on our website at www.ccwa.us.



Upcoming Events

Business Development
Workshop

JANUARY 14, 2021
2 P.M. - 4 P.M.

Information Session

FEBRUARY 18, 2021
2 P.M. - 4 P.M.

Upcoming Procurements

Are you looking for opportunities to potentially do business with CCWA? If the answer is YES, the following Annual Contracts and Projects are set for advertisement:

- SLBE On-Demand Engineering Services
- Closed Circuit Television Inspections (CCTV)
- Pelletizing Belt Rigging
- Polymer Performance Evaluation RFI

For a complete list of our annual contracts visit our website at www.ccwa.us

SLBE Program Information Now Offered In Spanish!

We have good news for the Spanish speaking community in Clayton County! CCWA's SLBE program is now offering information in Spanish. Currently the SLBE animated video as well as all of the program applications are now available on our website in Spanish.

Buenas noticias para nuestra comunidad hispana de Clayton County! El programa de SLBE de CCWA ahora ofrece informacion en Espanol. Actualmente el video sobre SLBE, Asi como todos los formularios de solicitud del programa tambien estan disponibles en Espanol en neastra pagina web.

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