SEPTEMBER 2019

### LEARN. GROW. CONNECT.

Clayton County Water Authority SLBE Quarterly Newsletter

### INSIDE THIS ISSUE:

Newly Certified SLBEs

PAGE 2

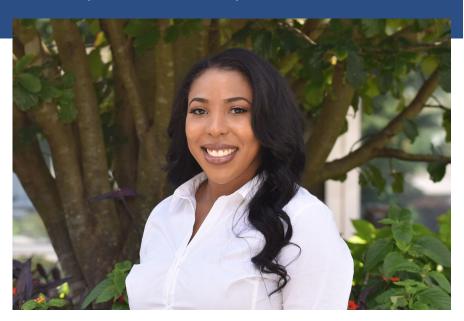
First Quarter Spotlight Speakers

PAGE 3

Risk Management and Small Businesses Workshop

PAGE 3

Upcoming Events
PAGE 4



#### Jikeva Moore Named Procurement Compliance Coordinator

CCWA would like to welcome Jikeva Moore, as the newest member of the Procurement & Compliance team. Jikeva has been with Clayton County Water Authority for 6 years.

She began her journey with CCWA as a Customer Service Specialist and has since held a number of positions including working in collections and serving as the interim Customer Accounts Trainer.

An Atlanta native, Jikeva attended Jonesboro High School and later went on to attend Georgia State University. She is currently finishing her degree in Business Management at Clayton State University. Jikeva comes from a family of entrepreneurs. Her mother is the owner her own travel agency while her father is a successful hair stylist and consultant. Jikeva was also bitten by the entrepreneurial bug very early in her career, having owned her own salon prior to coming to CCWA and maintained her small business for over 9 years.

As a resident of Clayton County, it is very dear to her heart. She is most inspired by her community and the people in it for having made a positive impact on her life. Jikeva hopes to one day be able to, in some fashion, do the same in return – aiding in any way possible for the continued growth of small local businesses and the prosperity of Clayton County. Jikeva is enthusiastic about her career growth and development with the Water Authority and is excited to join the Compliance team. She hopes to learn as much as possible in her new position, and encourage more SLBE participation and involvement.



#### **Business with CCWA**

The first quarter of FY2019 is off to a great start in spending with SLBEs by CCWA at approximately \$3,860,148. This represents 10% utilization of the total number of certified firms through the quarter.

CCWA is committed to actively seeking to do business with firms that are certified as small local businesses in Clayton County and the surrounding 10 counties which includes Cherokee, Cobb, DeKalb, Douglas, Fayette, Fulton, Gwinnett, Henry, Rockdale, and Spalding.

We believe that we are only as successful as those in the communities we serve, therefore; we are asking you to join us and become a part of our SLBE program. We extend a heartfelt thank you to firms that work with CCWA. If your firm has not had the opportunity to do business with us, we're looking forward to working with you.

#### **Congratulations! Newly Certified SLBEs**

CCWA would like to welcome the following companies, certified in the first quarter of the SLBE program. We are delighted to have you as part of our program!

- Atlanta Hospitality Group Unlimited, Inc.
- Shelton Supply d/b/a F.M. Shelton, Inc.
- Talantage, LLC
- The K&E Group USA, LLC
- · IB Environmental

- Southern Equipment Sourcing, LLC
- Alliance Strategies Consulting, LLC
- · Aztec Masonry & Concrete
- Columbia Engineering and Services, Inc.



# **COMING SOON**



#### Second Round of the SLBE Spotlight Video Series Coming Soon!

In an increased effort to support and promote our certified SLBEs, CCWA implemented the "SLBE Video Spotlight Series" during fiscal year 2018. The SLBE Video Spotlight series highlights our randomly selected certified SLBEs and feature those businesses in a two to three minute video that highlights the products and/or services provided.

The videos are filmed on locations at the business of the SLBE, however, home based business owners have the option of filming on location or at CCWA Headquarters. The videos will be placed on the SLBE page of CCWA's website and social media outlets absolutely FREE!

Congratulations to our SLBEs selected to participate in round 2 of the series: All N One Security Services, Inc.; Amy Oraefo, P.C.; Blue Cypress Consulting, LLC; Brown Electrical Services, LLC; Graham & Associates, Inc.; and Invictus Consulting

Filming for the videos will begin in late September and carry on through early October. Be on the lookout for the videos to be released sometime during second quarter. You can find previous spotlight videos on our website at www.ccwa.us.

#### **Information Sessions & Spotlight Speakers**

Throughout the year CCWA hosts several Information Sessions which focus on the SLBE certification process and how to do business with CCWA. These information sessions serve as the major outreach activity CCWA uses to reach the small business located locally in Clayton County as well as the 10 surrounding counties included in the SLBE prgram.

Each session features a "Spotlight Speaker." The Spotlight Speaker is given 15 minutes during the presentation time to "spotlight" their business. Be sure to leave your business card at the next event to be considered for the next "Spotlight Speaker."

#### June Spotlight Speaker: Jamine Moton, The Skylar Firm

Jamine Moton is the founder of The Skylar Firm, a private security company based in Atlanta. Since starting her business in 2014, The Skylar Firm has emerged as the next generation of security services in metro Atlanta. From client on-boarding to contract implementation, the firm focuses on providing unparalleled customer service to clients and their guests, while reflecting the standard of excellence that upholds the brand of each client. Jamine is building a brand aimed at disrupting the security culture by changing how customers are engaged, procured, managed and represented by the officers they call on to protect them.



Jamine's long-term vision for The Skylar Firm includes incorporating technology offerings to scale The Skylar Firm's services into public and private sector markets throughout the East Coast and ultimately, across the United States.

She is also a Police Officer with the Clayton County Police Department, graduate of Clemson University with a Master's Degree in Training and Development and a Bachelor's Degree in Criminal Justice. Additionally, Jamine Moton travels the U.S sharing her amazing story of empowerment and leadership against the odds.

### First Quarter Workshop - "Risk Management and Small Businesses: Understanding Legal Risks"









The first busniess development workshop of FY2019 was a repeat workshop titled "Risk Management and Small Businesses: Understanding Legal Risks". The workshop a Lunch-n-Learn held at Clayton County Water Authority's Community Use Room on May 7, and was presented by Ms. Amy Oraefo, Esquire, Owner of Amy Oraefo, P.C. and of Counsel to Taylor English. Attendees received information on the basic concepts of an effective contract including:

- Understanding the contract terms
- Understanding the service performance requirements
- Understanding the compensation under the contract terms
- Understanding the contract indemnification terms

Attorney Oraefo also led a Q & A session where attendees were able to ask legal questions regarding small business ownership. Links to this presentation and other quarterly presentations can be found on our website at www.ccwa.us



#### **Upcoming Procurements**

Are you looking for opportunities to potentially do business with CCWA? If the answer is YES, the following Annual Contracts and Projects are set for advertisement:

- Annual Contract for Water Meter Installations and Service Renewals – release September 2019
- Annual Contract of Miscellaneous Concrete Work release September 2019
- Annual Contract for Small Pressure Pipe Work release September 2019
- Annual Contract for Small Gravity Pipe Work release October 2019
- Annual Contract for Comprehensive Wellness Partner release September 2019
- William J. Hooper Water Production Facility Emergency Generator – release October 2019
- Grant Road Sewer Upgrade Phase 2 release fourth quarter 2019
- Flint River East Outfall Replacement Phase 1 release first quarter 2020
- Stormwater Upper Flint/Lake Mirror Phase 2 release first quarter 2020

For a complete list of our annual contracts visit our website at www.ccwa.us

## SLBE Program Information Now Offered In Spanish!

We have good news for the Spanish speaking community in Clayton County! CCWA's SLBE program is now offering information in Spanish. Currently the SLBE animated video as well as all of the program applications are now available on our website in Spanish.

Buenas noticias para nuestra comunidad hispana de Clayton County! El programa de SLBE de CCWA ahora ofrerce informacion en Espanol. Actualmente el video sobre SLBE, Asi como todos los formularios de solicitud del programa tambien estan disponibles en Espanol en neastra pagina web.

#### **Upcoming Events**

Risk Management Workshop Speaker: Michael Joiner, Star Insurance

> OCTOBER 8, 2019 10 A.M. - 12 P.M.

Annual SLBE Mixer

NOVEMBER 14 6 P.M. - 8 P.M.



