

Specifics of Bidding:

How To PRICE IT RIGHT!



Not coming in the lowest? Join us as we address essential topics such as:

- ◆ Self / Corporate—Assessment
- ◆ Evaluating the cost / cost proposal:
 - ◆ Understanding the service requirements
 - ◆ Understanding the pricing terms
 - ◆ Understanding previous price points
 - ◆ Understanding the benefits of debriefing

MARK YOUR CALENDAR!

March 14, 2019 • 10AM to 12PM

CCWA Headquarters—Marie Barber Community Use Room

1600 Battle Creek Road, Morrow, GA 30260

Registration is **REQUIRED**.

To register, click [here](#):

For more information:

email us at ccwa_slbe_program@ccwa.us

or call **770-960-5880**