

LEARN. GROW. CONNECT.

Clayton County Water Authority



Volume 1, Issue 1 | 1st Quarter 2017

Business with CCWA

In the 1st Quarter of FY 2017, Clayton County Water Authority (CCWA) spent \$2.6M with its certified SLBEs equaling 28% utilization of the total number of certified firms in the quarter.

The CCWA's Small Local Business Enterprise (SLBE) Program ensures the Authority has a robust race-neutral approach to promote full and equal business opportunity for all persons doing business with the Authority, promote commerce by assisting SLBEs with active participation in the Authority's procurement process, and ensure that the Authority utilizes programs that provide it with the best possible resources.

CCWA is committed to doing business

with companies that are certified as small businesses in Clayton County and the surrounding 10 counties.

The Authority ensures that firms seeking to participate in contracting and procurement activities are not prevented on the basis of size, as it relates to revenue and number of employees.

As we increase the number of certified SLBEs in the program, we look forward to increasing SLBE utilization

during our procurements.

We extend a heart felt thank you to firms that work with CCWA. If your firm has not had the opportunity to do business with us, we're looking forward to working with you.



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Congratulations! Newly Certified SLBEs

CCWA would like to welcome the following companies, certified in the 1st Quarter to the SLBE program. We are delighted to have you as a part of our program!!

- All Supply Company
- ALLSOUTH Environmental Services, Inc.

- EARTH Products, LLC
- Legacy Supply Team
- McCall Enterprises, Inc.
- S.L. King Technologies, Inc.
- Southern Crescent Personnel



CERTIFIED

Special Topic Workshops

In an effort to provide business development and personal support for SLBEs, CCWA offers informational sessions and special workshops free of charge. In June a special workshop titled “Financial Management—*What You Really Need To Know*” was presented by Joe Jackson and Darrell Morgan of Greater Atlanta Economic Alliance. This workshop focused on:

- Financial information needed to pursue government contracts.
- Understanding Financial Reports—Am I Making a Profit?
- Financial Planning, Budgeting, Bonding and Projections.



Links to 2nd quarter presentations will be on our website www.ccwa.us

Informational Sessions hosted by CCWA focus on the SLBE certification process and how to do business with CCWA. At each session a “*Spotlight Speaker*” is featured. The Spotlight Speaker is given 15 minutes during the presentation time to “spotlight” their business. We try to use certified SLBEs, however; the opportunity is open to all who attend the sessions.

Upcoming Procurements & Events

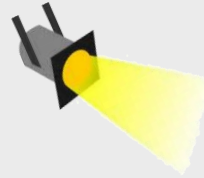
Are you looking for opportunities to potentially do business with CCWA? If the answer is **YES**, the following Annual Contracts are set for advertisement pending expiration of the current contract:

- **Close Circuit TV Inspection**
Expires January 31, 2018
- **Generator Maintenance Service**
Expires February 28, 2018
- **Chemicals: Water and Wastewater Treatment**
Expires April 30, 2018

For a complete list of our upcoming procurements click [here](#).

Additionally, all current solicitation opportunities may be viewed by clicking [here](#).

Spotlight Speaker



The August Spotlight Speaker was **Ms. Cathy Leslie, Owner of Insight Resource Services.**

Insight Resource Services provides human resource solutions such as candidate screening, talent acquisition, human resource consulting, and more. You can contact them at (888) 300-2992, via email at info@insightrscorp.com or visit the website at <https://insightrscorp.com>.

Be sure to leave your business card at the next event to be considered for the next *Spotlight Speaker*.

Mark your calendar for the following:

- **SLBE Annual Social Networking Mixer**
November 16, 2017
Community Use Room
6pm - 8 pm
- **2018 Information Sessions**
(more information to follow)
- **2018 Special Topic Workshops**
(more information to follow)

