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Clayton County Water Authority



Volume 2, Issue 2 | **Second Quarter 2018**

Business with CCWA

The second quarter of FY2018 records CCWA's spending with SLBEs at \$2.7M. bringing the grand total spent with SLBEs for the first 2 quarters of FY2018 to **\$6.4M**. These numbers represent a steady increase in SLBE utilization from FY2017 up by **\$871K** and **\$1.2M** respectively.



The SLBE Program is only four years old established in 2014. The Authority did not begin certifying eligible firms until 2015. As a testament to the growth of the program, there are currently 291 certified SLBE firms in the program. As word of CCWA's SLBE program continues to spread, the number of certified firms will increase.

CCWA is committed to and actively seeking to do business with firms that are certified as small local businesses in Clayton County and the surrounding 10 counties which includes Cherokee, Cobb, DeKalb, Douglas, Fayette, Fulton, Gwinnett, Henry, Rockdale, and Spalding.

We believe that we are only as successful as those in the communities we serve, therefore; we are asking you to join us and become a part of our SLBE program.

We extend a heart felt thank you to firms that work with CCWA. If your firm has not had the opportunity to do business with us, we're looking forward to working with you.

Inside this issue:

Business with CCWA	1
Newly Certified SLBEs	1
SLBE Small Business Expo	2
ACH Payments	3
Upcoming Events	3

Congratulations! Newly Certified SLBEs

CCWA would like to welcome the following companies, certified in the second quarter to the SLBE program. We are delighted to have you as a part of our program!!

- ArborServ, Inc.
- David Shapiro Enterprises, Inc.
- Davlin Development, LLC
- Hayes Security Services, Inc.
- Leslie Regis, Inc. d/b/a Atlanta Cargo Transportation Company
- MASSCOM Install Tech, Inc.
- VI Training & Consulting Company



SLBE Hosts 3rd Annual Small Business Expo

CCWA's Small Local Business Enterprise Program partnered with Clayton County Government to successfully host the 3rd Annual Small Business Expo on Tuesday, September 25. The expo was held from 10 a.m. - 2 p.m. on the Campus of Clayton State University in the Student Activities Center. There were 100 registered attendees with 27 exhibitors. Our exhibitors featured local small businesses, CCWA prime contractors, and local government agencies.

This year's theme of *"E-Procurement and You"* called attention to the areas of government contracting and electronic bidding. The procurement panel consisted of representation from CCWA Risk Management and Procurement, Clayton County Central Services, City of Atlanta Office of Contract Compliance, Dekalb County Purchasing and Contracting, and Fulton County Purchasing and Contract Compliance. Each of these local government agencies provided valuable information regarding contracting opportunities and how to do business with the agencies.

Also in attendance to this year's event was Clayton County Board of Commissioners Chairman Jeff Turner, CCWA's Board Member and Vice Chair **Ms. Marie Barber**, members of CCWA's executive management team GM **Bernard Franks**, AGM **Teresa Worley**, AGM **Jim Poff**, **Kendra Staniel**, **Kelly Taylor**, **Chris Hamilton**, **Dan Holverson**, **Karen Riser**, **Jeff Jones**, and **Suzanne Brown** as well as CCWA's Tap on the Go (**Orlando Ward** and **Phoenix Hunt**) who educated attendees on the safety, convenience, and value of tap water.

Additionally, new this year, the expo featured a live Podcast hosted by Ms. Mary Parker owner of All N 1 Security Services, Inc. and author of the Chick in Charge.



Keynote Speaker Ellen Nasrallah

This year's keynote speaker was Ms. Ellen Nasrallah, Sr. Business Development Executive with BidNet, a source-to-contract suite for over 1,300 government agencies, delivered a

keynote address explaining the benefits of using electronic bidding for government agencies and end users (small business owners).

CCWA's GM
Bernard Franks



2018 Expo Attendees

Expo Registrars



Procurement Panelists



Commissioner Jeff Turner

General Session



Expo Exhibit Hall

CCWA Now Processing ACH Payments



ACH Payments

Beginning October 2018, as part of CCWA's software upgrade, vendors may now receive payments electronically through one of two payment methods, Supplier Initiated Payments (SIP) or the ACH payment system. According to our Accounts Payable Department, "Vendors receiving their payments electronically will have access to these funds more quickly than those receiving payment via traditional paper checks. Electronic payments alleviate the delays associated with mail delivery and bank processing times."

An ACH payment is an electronic payment created when a customer transfers money from one account

to another electronically; it is facilitated by the Automated Clearing House network. Vendors permit an originating institution to debit their checking or savings account directly for a single transaction or a recurring payment.

A significant advantage of ACH payments is that they make it easier for an individual to keep track of his or her financial transactions, as opposed to traditional checks. Businesses that accept ACH payments benefit from their quick processing time, unlike checks, which the business has to receive and forward to the bank for clearing. ACH payments are extremely secure as they can only be initiated and authorized by the legal account holder. CCWA is committed to providing quality service to its customers.



Upcoming Procurements & Events

Are you looking for opportunities to potentially do business with CCWA? If the answer is **YES**, the following Annual Contracts are set for advertisement pending expiration of the current contract:

- **Flow Monitoring Services**
Expires December 31, 2018

For a complete list of our annual contracts click [here](#).

Additionally, all current solicitation opportunities may be viewed by clicking [here](#).

Mark your calendar for the following:

- **SLBE Business Development Workshop**
Marketing and Branding in the Social Media Age
January 17, 2019
CCWA Community Use Room
1600 Battle Creek Rd.
Morrow, GA 30260
10am–12pm
- **SLBE Information Session**
February 12, 2019
CCWA Community Use Room
1600 Battle Creek Rd.
Morrow, GA 30260
10am–12pm



Connect With Us On Social Media!

We are on Facebook! Like our page and follow us at www.facebook.com/ccwaslbe (Public)

You can also follow us on Twitter [@CCWA_Biz](#) and on Instagram [@CCWA_SLBE_Biz](#).

